Message Text

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ACTION EB-07

INFO OCT-01 AF-06 ISO-00 SSO-00 NSCE-00 INRE-00 SP-02

AID-05 NSC-05 CIEP-01 TRSE-00 SS-15 STR-04 OMB-01

CEA-01 COME-00 FEAE-00 INT-05 CIAE-00 INR-07 NSAE-00

L-03 H-02 FPC-01 OES-03 SAM-01 /070 W

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O 051400Z SEP 75

FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC IMMEDIATE 4385

CONFIDENTIAL KINSHASA 8067

E.O. 11652: GDS

TAGS: ENRG, EAID, CG

SUBJECT: PROPOSEL DEAL WITH MOBIL ON PETROLEUM

REF: KINSHASA 7887

1. AS I MENTIONED IN REFTEL, WILLIAMS AND LEONARD OF MOBIL AND SPINK OF FNCB DISCUSSED OVER AND OVER ALL POSSIBLE PERMUTATIONS OF A CONCEIVABLE PETROLEUM ARRANGEMENT FOR ZAIRE. WILLIAMS IS DUE BACK IN KINSHASA ON SEPTEMBER 10, PRESUMBABLY WITH MOBIL'S REPLY TO THE GOZ. I WAS AND AM RESONABLY CONFIDENT THAT MBIL'S REPLY WOULD BE FAVORABLE IF THE DECISION WERE TO BE MADE SOLELY BY SPINK. LEONARD, AND WILLIAMS BUT, OF COURSE, IT IS THEIR RESPECTIVE NEW YORK HEADQUARTERS WHO WILL MAKE THE ULTIMATE DECISION. THEREFORE, IF AMBASSADOR VANCE OR SOMEONE ELSE HAS NOT ALREADY DISCUSSED THIS SUBJECT WITH MOBIL AND FNCB NEW YORK, I URGE THAT IT BE DONE. THE IMPORTANCE OF ACHIEVING AN ADEQUATE PETROLEUM SUPPLY FOR ZAIRE IN THE VERY NEAR FUTURE CAN HARDLY BE OVER-EMPHASIZED. ALREADY THE SUPPLY PIPELINE HAS BEEN SERIOUSLY DISRUPTED TO SUCH AN EXTENT THAT PRODUCTION, PARTICULARLY IN THE SHABA AREA, WILL ALMOST CERTAINLY BE ADVERSELY AFFECTED EVEN IF MOBIL CONCLUDES AN AGREEMENT WHEN WILLIAMS RETURNS ON THE CONFIDENTIAL

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TENTH. FAILURE TO REACH AN AGREEMENT WITH MOBIL WILL

PROBABLY MEAN AN IDEFINITE DELAY UNTIL SOME OTHER ARRANGEMENT MIGHT BE REACHED THAT WOULD HAVE A DISASTROUS EFFECT ON INDUSTRIAL AND MINERAL PRODUCTION.

2. LEONARD TOLD ME PRIOR TO HIS DEPARTURE THAT THE COMPENSATION TALKS DID NOT GO PARTICULARLY WELL. THE GOZ REQUESTED NEW DOCUMENTATION AND DID NOT MAKE ANY SPECIFIC OFFER. I MENTIONED LEONARD'S DISAAPOINTMENT TO BISENGIMANA AND TOLD HIM THAT MOBIL HAD SPECIFICALLY NOT LINKED COMPENSATION WITH SUPPLY AGREEMENT. HOWEVER I STATED THAT IT WAS ONLY LOGICAL THAT THERE BE AT LEAST AN INDIRECT CONNECTION AS FAR AS MOBIL WAS CONCERNED. BISENGIMANA ASSURED ME THAT HE APPRECIATED THE PROBLEM AND THAT HE WOULD HANDLE THIS MATTER WITH WILLIAMS WHEN HE RETURNS.

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Message Attributes

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